

2020 Membership FAQs

How do my benefits change from 2019 to 2020?

The only change to your AHOU benefits is that individual and company access plan members receive free access to AHOU Advance360 podcasts and webinars. In 2019, Advance360 webinars were offered for \$100.

Are membership dues for 12 months?

AHOU membership is valid from January 1st – December 31st.

How does my company benefit from the membership change?

- More training opportunities for underwriters
- More access to OTR
- Flexibility in providing educational and conference benefits to more underwriting professionals at your company
- Provides junior and mid-level underwriter development

Why change the current membership structure?

- Increase underwriter engagement
- Increase choices of your membership level
- Provide more educational and networking benefits to the underwriting community

How can I tell which membership package is the best value for my company?

We have developed a calculator that will allow you to enter the number of underwriting professionals in your organization to determine the best membership value for your organization.

If I'm a vendor can I become an Affiliate member?

Vendors are not eligible to join AHOU as an Affiliate member. Affiliate membership is designed for the students who may desire to enter the underwriting industry and retirees who want to stay connected.

How are Company Access plans administered?

You will be prompted to identify a primary administrator when you purchase a Company Access Plan. The Administrator is responsible for identifying who will receive a username (become a Company Member), conference discount, and a paper OTR subscription. The Administrator will also serve as the main point of contact and liaison between AHOU and the company's employees.

I purchased a company access plan. How do I sign my employees up?

The Administrator must identify who, within their company, will receive a username (become a Company Member), conference discount, and OTR subscription. The Administrator will submit a list

of these individuals to memberservices@ahou.org. Each individual identified will receive an email with instructions on how to activate their Company Membership.

How will access to OTR be managed under the Company Access Plans?

Each plan comes with a predetermined number of OTR subscriptions. The company administrator will select which of their employees will receive the subscriptions. These selected employees will receive a print copy of OTR and access to OTR online. Only company members selected to receive OTR subscriptions will have direct access from the AHOU website to the OTR website.

One of my employees have left our organization, what happens to this employee's membership?

The company memberships are owned by your company. It is not designed to travel with your employee to his/her new company. Please email memberservices@ahou.org if you would like to move a company membership to a new employee.

Can I give a conference discount or OTR subscription to an employee who is not a company member?

No. To receive a conference discount and/or OTR subscription, the employee must have a username associated with the Company Access Plan.

How is voting managed with a Company Access Plan?

Anyone who receives a username through a Company Access Plan is eligible to vote. The company is not able to vote on their employee's behalf.

Is the conference discount the same for all membership types?

Yes! Individual, Company Access, and Affiliate members receive the same conference discount.

Why did the Individual membership rate increase?

AHOU conducted a review of the current cost of member benefits. Prior to 2020, this expense has been largely subsidized by revenue generated by the AHOU Annual Conference. Increasing the Individual membership rate allows us to offer Advance360 webinars at no cost to members (a cost of \$100) and to reduce some of the reliance on conference revenue.

