

ASSOCIATION OF HOME OFFICE UNDERWRITERS

2020

AHOU EDUCATIONAL SCHOLARSHIP FUND



AHOU
Advancing the
Underwriting
Profession

2020 SUBMISSION DEADLINE
November 22, 2019

ASSOCIATION OF HOME OFFICE UNDERWRITERS
1800 M ST. NW SUITE 400S | WASHINGTON, DC 20036



EDUCATION.

IT'S A CORE VALUE OF AHOU

AHOU is dedicated to pursuing various educational opportunities for its members. Each year we provide an **educational scholarship fund for the benefit of life underwriters**, ranging from junior to mid-level (3-10 years in the profession), who show an interest in expanding their technical and leadership knowledge base. This important initiative was developed and supported by a task force of underwriting industry leaders to ensure achievement of a scholarship fund that would provide the greatest opportunity to underwriting professionals in the early stages of their careers!

Following is an overview of the 2020 program submission details and requirements, along with the scholarship application.

We look forward to your submission! Please help us get the word out to your fellow underwriting colleagues, team members, and direct reports who qualify to apply.

Our 19th Annual AHOU Conference in the amazing city of Boston is fast approaching. So don't miss the AHOU Educational Scholarship submission deadline of **November 22, 2019**.



SCHOLARSHIP REQUIREMENTS

APPLICANT QUALIFICATIONS:

- 1** **3-10 years** in a production underwriting role with a life insurance or reinsurance carrier.
 - Underwriting supervisors are eligible if they meet the basic production underwriting criteria.
- 2** Applicant has **never attended and does not have a corporate-sponsored opportunity to attend** any of the following in the next 12 months:
 - a Regional Underwriting Conference (MUD, MUC, NEHOUA, SEHOUA, TWUC) that is outside of his/her region; or
 - an AHOU national underwriting association conference.
- 3** Completed industry courses; **minimum requirements:**
 - **LOMA:** Achievement of Level 1, ACS, and/or ALMI course work required for FLMI designation; and
 - **ALU:** Successful completion of ALU 101 (minimum).
- 4** Corporate sponsor/**approval for participation** in the 2020 scholarship and associated awards.

Applicant must be **physically located in the continental United States** and **employed on a full-time basis** with a life insurance carrier.
- 5** Applicant must be **physically located in the continental United States** and **employed on a full-time basis** with a life insurance carrier.
- 6** Applicant must be available, **with approval** from direct manager, to attend the **19th Annual AHOU in Boston, May 3 - May 6, 2020** or a Regional Underwriting Conference at a later date (prior to January 2021).



SCHOLARSHIP REQUIREMENTS

SUBMISSION REQUIREMENTS:

- 1 Complete attached submission form, including corporate sponsor signature and contact details.
- 2 Submit an **original essay**, based upon the following requirements:

Format: PDF document that is typed, single spaced, 12 pt. font, English language

Length: 500 - 800 words

Subject: Choose **ONE** of the following themes:

Technical: Impairment-based essay—Discuss an impairment that you had an interest in researching, the process you used to learn about the impairment, and what you learned that you could apply to an underwritten case, enhancing the overall risk assessment process.

Leadership: Discuss ways that you have used your underwriting experience to educate others. Provide an overview of the educational process you developed, the outcome, what you learned from that journey, and how it has shaped you professionally.

- 3 Submit completed and signed submission form, along with the essay, by **November 22nd, 11:59 p.m.** (All submissions must be postmarked by this date.)

Submissions must be sent digitally to memberservices@ahou.org



SCHOLARSHIP AWARDS

THE 2020 AWARDS WILL INCLUDE THE FOLLOWING:

**AHOU PREMIER EDUCATION AWARD RECIPIENT
WILL RECEIVE*:**

- Complimentary full registration to the **19th Annual AHOU Conference** in Boston, May 3 - May 6, 2020
- Round-trip **coach airfare** to the conference (maximum ticket price: \$1,000) or mileage reimbursement
- A **3-night stay** at the Marriott Copley Place in Boston
- Airport transfers
- Reasonable expenses for **meals** not provided during the conference
- Complimentary access to the **ALU 2020 Webinar Series**
- Complimentary AHOU **individual membership** with full site access for 2020, including access to the AHOU **Advance360** educational program

**If you are not selected for this award, you may be considered for one of the other awards.*

Information on the AHOU annual conference, Advance360, and membership access can be found on our website, www.ahou.org.



SCHOLARSHIP AWARDS

THE 2020 AWARDS WILL INCLUDE THE FOLLOWING.

AHOU REGIONAL EDUCATION AWARD RECIPIENT WILL
RECEIVE:

- Admission to **one Regional Underwriting Conference** through January 2021.
- Round-trip coach **airfare** to the conference (maximum ticket price: \$1,000) or mileage reimbursement
- A 1 to 3-night **hotel stay** (based on conference dates)
- Airport transfers
- Reasonable meal expenses for **meals** not provided during the conference
- Complimentary AHOU **individual membership** with full site access for 2020, including access to the AHOU **Advance360** educational program

**Regional Conference choices include: Metropolitan Underwriting Discussion Group (MUD); Midwestern Underwriting Conference (MUC); Northeast Home Office Underwriters Association (NEHOUA); Texas Wide Underwriting Conference (TWUC); Southeastern Home Office Underwriters Association (SEHOUA). Please contact memberservices@ahou.org for dates.*

Information on Advance360, and AHOU membership access can be found on our website, www.ahou.org.



SCHOLARSHIP AWARDS

THE 2020 AWARDS WILL INCLUDE THE FOLLOWING:

**EIGHT AHOU INDIVIDUAL MEMBERSHIP AWARD
RECIPIENTS WILL RECEIVE:**

- Complimentary AHOU individual membership with full site access for 2020, including access to the AHOU Advance360 educational program

Information on the AHOU annual conference, Advance360, and membership access can be found on our website, www.ahou.org.



AWARD RECIPIENT SELECTION

SELECTION PROCESS IS AS FOLLOWS:

- 1** Applicant submissions and essays that meet all qualifications and requirements outlined in this document will be submitted to the nomination committee of the AHOU Scholarship Committee, which is chaired by AHOU Past President (Amy Prestegaard, FALU, FLMI, CLU) and supported by committee members.
- 2** Each submission will be reviewed by the committee for **completeness, creativity, and achievement** of requirements (as outlined herein).
- 3** AHOU Scholarship Committee will conduct independent **verification of corporate sponsor/approval** for each applicant. Recipients for the awards will be **notified by phone** by the AHOU no later than **December 20, 2019**.
- 4** The recipient of the **AHOU Premier Education Award** will work with AHOU staff on arrangements for the attendance to the 19th Annual Conference.
- 5** The recipient of the **AHOU Regional Education Award** will work with AHOU staff on determining the Regional Conference choice and process for making arrangements no later than March 30, 2020.

AHOU reserves the right to forego either/both awards if there is a lack of qualified and/or sufficient essay submissions.

2020 AHOU Educational Scholarship Fund Application

**Remember to download and save this application to your computer to ensure your responses are saved.*

Contact, Employment, and Education Information:

Full Name

Home Address

Phone Number(s)

Email

Current Position

Current Employer and years employed

Years of production life underwriting

Industry education completed

Association affiliations (local and/or
AHOU)

Have you ever attended, or will you have the opportunity to attend (i.e. new FALU), any of the following in the next 12 months?

Association of Home Office Underwriters (AHOU)

Metropolitan Underwriting Discussion Group (MUD)

Midwestern Underwriting Conference (MUC)

Northeast Home Office Underwriters Association (NEHOUA)

Texas Wide Underwriting Conference (TWUC)

Southeastern Home Office Underwriters Association (SEHOUA)

If you were chosen as a recipient of either scholarship award, would you be available to attend*:

19th Annual AHOU Conference; May 3 - May 6, 2020 in Boston, MA

YES

NO

Regional Conference (one) prior to January, 2021

YES

NO

If yes, indicate which Regional Conference Name

Focus of your scholarship essay:

Technical

Leadership

Name, Position, phone, email address for Manager/Corporate Sponsor supporting this application:

Manager/Corporate Sponsor Name

Manager/Corporate Sponsor Phone

Manager/Corporate Sponsor Position

Manager/Corporate Sponsor Email

Manager/Corporate Sponsor supporting this submission, Signature:

Date:

**If you are not selected for the Premier Education awards, you may be considered for one of the other awards.*

*This application form must be submitted with the required essay to memberservices@ahou.org by **11:59 pm EST on November 22, 2019**. Questions about the scholarship program can be directed to AHOU Past President, Amy Prestegaard, amy.prestegaard.g24c@statefarm.com.*