AHOU EDUCATIONAL SCHOLARSHIP FUND





2020 SUBMISSION DEADLINE November 22, 2019

ASSOCIATION OF HOME OFFICE UNDERWRITERS 1800 M ST. NW SUITE 400S | WASHINGTON, DC 20036



EDUCATION.

IT'S A CORE VALUE OF AHOU

AHOU is dedicated to pursuing various educational opportunities for its members, Each year we provide an **educational scholarship fund for the benefit of life underwriters**, ranging from junior to midlevel (3-10 years in the profession), who show an interest in expanding their technical and leadership knowledge base. This important initiative was developed and supported by a task force of underwriting industry leaders to ensure achievement of a scholarship fund that would provide the greatest opportunity to underwriting professionals in the early stages of their careers!

Following is an overview of the 2020 program submission details and requirements, along with the scholarship application.

We look forward to your submission! Please help use get the word out to your fellow underwriting colleagues, team members, and direct reports who qualify to apply.

Our 19th Annual AHOU Conference in the amazing city of Boston is fast approaching. So don't miss the AHOU Educational Scholarship submission deadline of **November 22, 2019.**



SCHOLARSHIP REQUIREMENTS

APPLICANT QUALIFICATIONS:

- **3-10 years** in a production underwriting role with a life insurance or reinsurance carrier.
 - Underwriting supervisors are eligible if they meet the basic production underwriting criteria.
- 2 Applicant has **never attended and does not have a corporate-sponsored opportunity to attend** any of the
 following in the next 12 months:
 - a Regional Underwriting Conference (MUD, MUC, NEHOUA, SEHOUA, TWUC) that is outside of his/her region; or
 - an AHOU national underwriting association conference.
- 3 Completed industry courses; minimum requirements:
 - LOMA: Achievement of Level 1, ACS, and/or ALMI course work required for FLMI designation; and
 - ALU: Successful completion of ALU 101 (minimum).
- 4 Corporate sponsor/approval for participation in the 2020 scholarship and associated awards.
 - Applicant must be **physically located in the continental United**
- 5 States and employed on a full-time basis with a life insurance carrier.
- Applicant must be available, with approval from direct manager, to attend the 19th Annual AHOU in Boston, May 3 May 6, 2020 or a Regional Underwriting Conference at a later date (prior to January 2021).



SCHOLARSHIP REQUIREMENTS

SUBMISSION REQUIREMENTS:

- 1 Complete attached submission form, including corporate sponsor signature and contact details.
- 2 Submit an **original essay**, based upon the following requirements:

Format: PDF document that is typed, single spaced, 12 pt. font, English language

Length: 500 - 800 words

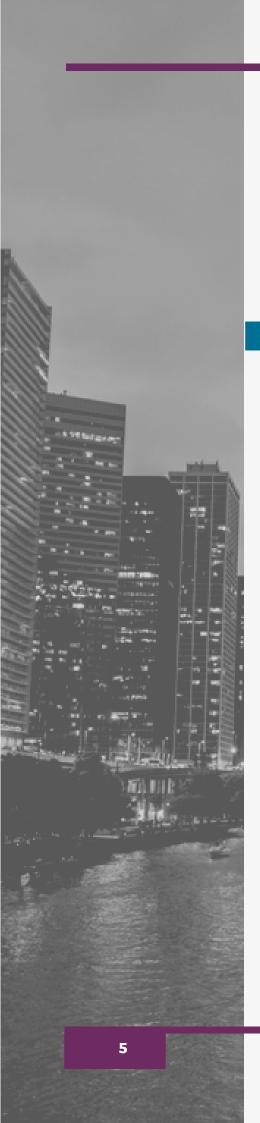
Subject: Choose ONE of the following themes:

Technical: Impairment-based essay—Discuss an impairment that you had an interest in researching, the process you used to learn about the impairment, and what you learned that you could apply to an underwritten case, enhancing the overall risk assessment process.

Leadership: Discuss ways that you have used your underwriting experience to educate others. Provide an overview of the educational process you developed, the outcome, what you learned from that journey, and how it has shaped you professionally.

Submit completed and signed submission form, along with the essay, by November 22nd, 11:59 p.m. (All submissions must be postmarked by this date.)

 $Submissions \ \textit{must} \ \textit{be} \ \textit{sent} \ \textit{digitally} \ \textit{to} \ \textit{memberservices} @ \textit{ahou.org}$



SCHOLARSHIP AWARDS

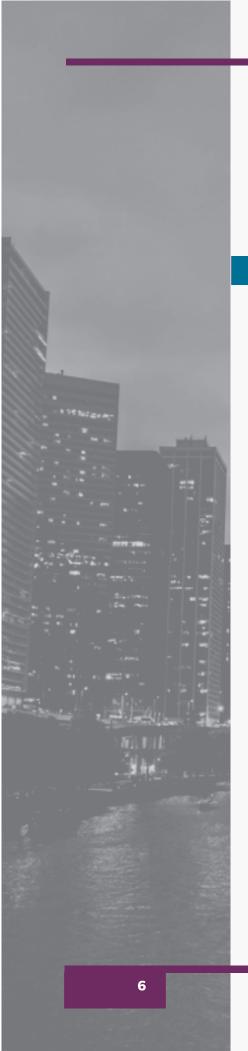
THE 2020 AWARDS WILL INCLUDE THE FOLLOWING:

AHOU PREMIER EDUCATION AWARD RECIPIENT WILL RECEIVE*:

- Complimentary full registration to the 19th Annual AHOU
 Conference in Boston, May 3 May 6, 2020
- Round-trip **coach airfare** to the conference (maximum ticket price: \$1,000) or mileage reimbursement
- A **3-night stay** at the Marriott Copley Place in Boston
- Airport transfers
- Reasonable expenses for meals not provided during the conference
- Complimentary access to the ALU 2020 Webinar Series
- Complimentary AHOU **individual membership** with full site access for 2020, including access to the AHOU **Advance360** educational program

*If you are not selected for this award, you may be considered for one of the other awards.

Information on the AHOU annual conference, Advance360, and membership access can be found on our website, www.ahou.org.



SCHOLARSHIP AWARDS

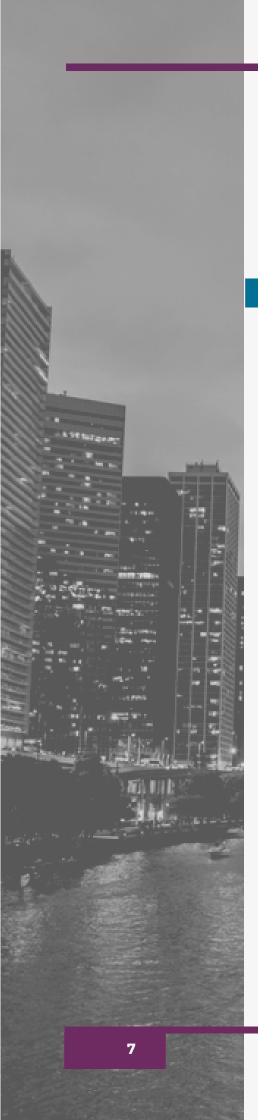
THE 2020 AWARDS WILL INCLUDE THE FOLLOWING.

AHOU REGIONAL EDUCATION AWARD RECIPIENT WILL RECEIVE:

- Admission to one Regional Underwriting Conference through January 2021.
- Round-trip coach airfare to the conference (maximum ticket price: \$1,000) or mileage reimbursement
- A 1 to 3-night hotel stay (based on conference dates)
- Airport transfers
- Reasonable meal expenses for meals not provided during the conference
- Complimentary AHOU individual membership with full site access for 2020, including access to the AHOU Advance360 educational program

*Regional Conference choices include: Metropolitan Underwriting Discussion Group (MUD); Midwestern Underwriting Conference (MUC); Northeast Home Office Underwriters Association (NEHOUA); Texas Wide Underwriting Conference (TWUC); Southeastern Home Office Underwriters Association (SEHOUA). Please contact memberservices@ahou.org for dates.

Information on Advance360, and AHOU membership access can be found on our website, www.ahou.org.



SCHOLARSHIP AWARDS

THE 2020 AWARDS WILL INCLUDE THE FOLLOWING:

EIGHT AHOU INDIVIDUAL MEMBERSHIP AWARD RECIPIENTS WILL RECEIVE:

 Complimentary AHOU individual membership with full site access for 2020, including access to the AHOU Advance360 educational program

Information on the AHOU annual conference, Advance360, and membership access can be found on our website, www.ahou.org.



AWARD RECIPIENT SELECTION

SELECTION PROCESS IS AS FOLLOWS:

- Applicant submissions and essays that meet all qualifications and requirements outlined in this document will be submitted to the nomination committee of the AHOU Scholarship Committee, which is chaired by AHOU Past President (Amy Prestegaard, FALU, FLMI, CLU) and supported by committee members.
- 2 Each submission will be reviewed by the committee for completeness, creativity, and achievement of requirements (as outlined herein).
- AHOU Scholarship Committee will conduct independent verification of corporate sponsor/approval for each applicant.

 Recipients for the awards will be notified by phone by the AHOU no later than December 20, 2019.
- The recipient of the **AHOU Premier Education Award** will work with AHOU staff on arrangements for the attendance to the 19th Annual Conference.
- The recipient of the **AHOU Regional Education Award** will work with AHOU staff on determining the Regional Conference choice and process for making arrangements no later than March 30, 2020.

AHOU reserves the right to forego either/both awards if there is a lack of qualified and/or sufficient essay submissions.



2020 AHOU Educational Scholarship Fund Application

*Remember to download and save this application to your computer to ensure your responses are saved.

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Contact, Employment, and Education Inform	nation:			
Full Name				
Home Address				
Phone Number(s)				
Email				
Current Position				
Current Employer and years employed				
Years of production life underwriting				
Industry education completed				
Association affiliations (local and/or AHOU)				
Have you ever attended, or will you have the Association of Home Office Underwrite				the following in the next 12 month Discussion Group (MUD)
Midwestern Underwriting Conference (MUC)		Northeast Home Office Underwriters Association (NEHOUA)		
Texas Wide Underwriting Conference (TWUC)		Southeastern Home Office Underwriters Association (SEHOUA)		
If you were chosen as a recipient of either s	cholarship award	l, would you be	available to att	end*:
19th Annual AHOU Conference; May 3 - Ma	ay 6, 2020 in Bost	on, MA	YES	NO
Regional Conference (one) prior to January,	, 2021	YES	NO	
If yes, indicate which Regional Conference	Name			
Focus of your schlarship essay: Techn	ical Leac	dership		
Name, Position, phone, email address for M	lanager/Corporat	e Sponsor suppo	orting this app	lication:
Manager/Corporate Sponsor Name		Manager/Corpora	nte Sponsor Phone	2
Manager/Corporate Sponsor Position		Manager/Corpord	ate Sponsor Emai	ı
Manager/Corporate Sponsor supporting thi	s submission, Sig	nature:	Date:	

This application form must be submitted with the required essay to <u>memberservices@ahou.org</u> by 11:59 pm EST on November 22, 2019. Questions about the scholarship program can be directed to AHOU Past President, Amy Prestegaard, amy.prestegaard.g24c@statefarm.com.

^{*}If you are not selected for the Premier Education awards, you may be considered for one of the other awards.