



# AREA Monthly

The eNewsletter of the Alberta Real Estate Association | January 2018

## Annual General Meeting



D'Arcy Donald, 2018 AREA President (left),  
Brad Mitchell, AREA CEO (right)

Dear AREA member,

Grande Prairie was thrilled to host its first AREA AGM last Friday. A big shout out goes to GPAAR President Brent North, the Grande Prairie Board of Directors, and EO Karen Close for making everyone feel welcome in my hometown. This year's AGM turned out to be one of the largest in recent history, with 110 attendees! Thank you to all who traveled to join us, and thank you for your active participation. Our association is at its strongest with member input, and this Annual General Meeting was no different.

AREA's 2017 financial statements, discussed at the meeting, highlighted prudent steps AREA took to ensure the association's financial stability. These steps included moving to a smaller, more efficient office space, and consolidating our technology systems. The 2017 Annual Report, with financial statements, can be found on the AREA website [here](#).

I was also pleased to present the 2018-2021 Strategic Plan. Please familiarize yourself with our plan which can be found [here](#). In sharing this plan, we hope all members can work alongside our Board to ensure that AREA is progressing

in achieving our goals. The strategic plan can be best summarized in AREA's updated vision statement:

*Lead the real estate industry to help REALTORS® build sustainable careers and prosperity for Albertans.*

There is a lot of hard work to be done in the year ahead. The work includes a comprehensive review of our bylaws to modernize them to keep AREA aligned with best governance practices. It's a large undertaking. The call has been put out for applications for three member-at-large positions on the AREA Governance Committee to assist with this project. I encourage you to consider applying for one of those position by February 2, 2018.

This is your industry and it is important for your voice to be heard. I urge you to become informed, get engaged, and participate in the discussions occurring at the local, provincial and national levels.

I'm honoured to take on the role of AREA President for 2018, and I know that I speak for the entire AREA Board when I say that we recognize the responsibility entrusted to us, and pledge to do our best not only for our provincial association, but for all Alberta REALTORS®.

D'Arcy Donald  
2018 AREA President

# Al Larson Scholarship Recipients

Each year, AREA awards two \$2,500 scholarships to children and grandchildren of active Alberta REALTORS®. Scholarships are awarded based on a combination of a student's performance in academics and extracurricular activities (i.e. fine arts, athletics, charitable works, volunteerism).

The Al Larson Memorial Scholarship was created in memory of Al Larson, a dedicated REALTOR® who spent 41 years in the real estate industry. Not only did Al serve as AREA's Vice President from 1976 until 1990, he was also an honorary life member of AREA, the Canadian Real Estate Association, and the Edmonton, Calgary and West Central Calgary real estate boards.

AREA is thrilled to announce our 2018 scholarship recipients:



## University Award: Trudie Cheung

Trudie Cheung is the proud recipient of AREA's Al Larson Memorial Scholarship for a University Program.

Daughter of AREA member Sandra Shun-Chi Lam, Trudie will be pursuing a degree in Engineering Science at the University of Toronto. After her first two years in the program, she hopes to enroll in the Biomedical Sciences option to further her dreams of working in tissue engineering and regenerative medicine.



## College/ Technical School Award: Emily Gour

Emily Gour is the proud recipient of the Al Larson Memorial Scholarship for a College/Technical School Program.

Granddaughter of AREA member Bonnie Lund from Grande Prairie, Emily is enrolled in the Dental Assisting program at SAIT Polytechnic.

Following her graduation from the Dental Assisting program, Emily plans to work with children and teach them how to maintain their own dental hygiene.



## Enforceable Contracts Course

AREA members are reminded that they must complete the Enforceable Contracts mandatory course by January 31, 2018. After this date, brokerages will be notified of incomplete members, and a grace period will be implemented until February 15, 2018. Complete the course [here](#).



## Market Report

Each month AREA produces a Market Report snapshot of real estate in Alberta.

[Click to view December's report online.](#)



## Comments

Feedback or editorial requests can be sent to [communications@albertarealtor.ca](mailto:communications@albertarealtor.ca)