



AREA Monthly

The eNewsletter of the Alberta Real Estate Association | October 2018

COMMISSION PROTECTION INSURANCE COMING TO AREA MEMBERS



In the first 3 days of October, AREA members voted in favour of Commissions Protection Insurance paid for by a portion of existing member dues. We thank all members who actively engaged in the discussion and voting process.

Your feedback has been heard.

AREA has already started picking up the work with REIX, using the actuarial analysis as the

basis for the business case. We will be working hard over the next several months to bring this program to life and will continue to consult with the Alberta broker and associate communities.

AREA looks forward to rolling out a program that works to protect our members, aligning with our strategic priority of advocating for a strong real estate environment.

You can find more details about the process and our FAQs [here](#).

AREA Advocacy - Government Liaison Days

Register Now: Government Liaison Days are upon us!

AREA's 2018 GL Days will be held November 19-21 at the Matrix Hotel in Edmonton, Alberta. This annual advocacy event for Alberta REALTORS® is an opportunity to meet with MLAs and industry peers and discuss advocacy issues impacting the real estate industry and the consumers it serves.

If you are on your local board PAC committee, please contact your EO to discuss attending.

If you would like to attend as a member-at-large, head [here](#) to sign up, or get more info.



Market Report

Each month AREA produces a Market Report snapshot of real estate in Alberta.

[Click to view September's report online.](#)

Professional Development

The Cannabis Learning Series Webinar - This free webinar will provide you with an overview of the three steps every organization should take to prepare for legalization. [Sign-up here](#).

Forms

The Forms and Practice Committee meets on October 17. Look to the website for a committee meeting update later this month.

IN YOUR AREA - ADVENTURES IN RPR

The latest episode of AREA's podcast series In Your AREA is now available on the AREA website. Click [here](#) to be redirected to the library of episodes.

Episode #3 tackles RPR and title insurance with a discussion between AREA's own Andrea Gibson and Stan Galbraith of Galbraith Law. This bite-sized episode offers a review of when to use strike-outs, the pros and cons of RPRs and title insurance, and who to call on when you aren't sure what to do.

AREA has received some great feedback and ideas for future podcasts, keep it coming!

AREA Awards

Nominations are currently open for two AREA Awards. Applications for both awards close October 31, 2018.

AL LARSON MEMORIAL SCHOLARSHIP

Each year, AREA awards two \$2,500 scholarships to children or grandchildren of active Alberta REALTORS®. Know the perfect candidate? Log on [here](#) for more information and for the applications and criteria for both scholarships.

CHARLIE PONDE AWARD FOR PROVINCIAL ADVOCACY

The Charlie Ponde Award (CPA) in Provincial Advocacy acknowledges the important contributions real estate professionals can make towards government relations in the province of Alberta. These actions leave a legacy of leadership and voluntary involvement by real estate professionals, while helping ensure a bright future for the real estate industry. Tell us about a friend, co-worker or REALTOR® in your community who inspires you and deserves to be recognized [here](#).

Banff Western Connection

Registration for January's Banff Western Connection conference is now open. AREA will share more information with our membership in the coming months. More details can be found [here](#), and secure your spot!



Comments

Feedback or editorial requests can be sent to communications@albertarealtor.ca