

## **AREA 2019 Pre-Approved Mandatory Course Third-Party Equivalent**

You may complete one of the below courses without seeking pre-approval from AREA.

You will still need to verify completion with AREA PD in order to receive credit for your 2019 mandatory course requirement.

Follow the instructions listed on our [AREA Courses](#) page to place the 2019 Mandatory Course Third-Party Equivalent forms into your member account and then fill-in the required information. The course must be complete, and the proper form submitted to AREA by ***December 31, 2019***.

AREA is not responsible for the cost incurred in any of the third-party equivalent courses.

### **Pre-Approved Courses:**

- **[AREA SAIT Certificate of Achievement in Real Estate Broker or Associate program courses](#)**: Conflict Management, Accounting & Finance for Non-Accountants, Basic Business Law, Customer Relations, etc.
- **[NAR Courses](#)** – NAR Green Day 1 and 2 Certification, Seller Representative Specialist (SRS) Designation Course, Senior Real Estate Specialist (SRES), etc.
- **[REIC](#)** – Marketing and Leasing Multifamily Properties, Ethics in Business Practices, Successful Condominium Management, etc.
- **[REIC2360 \(CREB hosted\) The Leasing Process](#)**: August 12 – 16, 2019.
- **[The Nature of Real Estate](#)** – CNE (Certified Negotiation Expert) or MCNE (Master Certified Negotiation Expert) Designation.
- **[Condolyzers Inc](#)**: Condo School for Realtors 2019 – 101 and 102
- **[UBC Sauder School of Business](#)**: Real Estate Division Distance Professional Development Courses including Appraisal, Residential, Rural and Commercial courses.

- **CREB offered courses:**

May 28, 29 & 30	28 - 30	Certified Condominium Specialist Course - 3 Days	9:00 - 4:00pm
June	5	Industrial Real Estate	9:00 - 4:00pm
September 9, 10 & 11	11- Sep	Certified Condominium Specialist Course - 3 Days	9:00 - 4:00pm
September	19	Retail & Office Leasing	9:00 - 4:00pm
November	4	Land Use & Development	9:00 - 4:00pm
November 26, 27 & 28	26 - 28	Certified Condominium Specialist Course - 3 Days	9:00 - 4:00pm

- **Real Estate Education Centre:** Accredited Buyers representative ABR®, e-PRO®, FINTRAC, Purchase Contracts, Effective Negotiations for Real Estate Professionals, etc.