



AREA Monthly

The eNewsletter of the Alberta Real Estate Association | May 2018

2018 Leadership Conference



D'Arcy Donald, 2018 AREA President (left),
Brad Mitchell, AREA CEO (right)

2018 has been a year marked by progress for our AREA team and will create lasting benefits for our members as we move forward. The bi-annual AREA Leadership Conference was held in Kananaskis on May 10 & 11, 2018. The AREA team put together a list of speakers and discussion topics for organized real estate leaders to discuss. While we know that the topic of governance can be a bit dry, it was necessary for volunteer leadership to have the discussions that kickstart our bylaw review process.

We heard a lot of talk about AREA and local boards coming together and collaborating on various items, particularly around data sharing and technology. Doris Nuremburg, CEO for the North Carolina Regional MLS, was a special guest at the conference, sharing her experience in setting up an MLS that spans across her region, encompassing many boards. It was incredibly helpful to hear of their successes and heed her words of wisdom.

It was a great honour to host the Past President's Dinner at our Leadership Conference and thank those who have been at the helm of AREA in the past. These are the people who have laid the foundation for REALTOR® success in Alberta.

D'Arcy Donald
2018 AREA President

Professional Development

Our annual mandatory course launched on May 28th, 2018. Everyday Ethics will guide REALTORS® through an exploration of the common theories on ethics and how to apply them in their day-to-day interactions.

As in years past, all members who complete the course within the next 90 days will be entered to win an Apple iPad Air2. Hop on the course via your AREA account and get in to win that iPad!

Forms

AREA has released a series of video webinars on Residential Purchase Contracts with Jeff Kahane of Kahane Law Group. Additionally, a live Q&A was held to answer the questions of AREA members.

You can find recorded video of the webinar and the live Q&A [here](#).

AREA Advocacy Update

Condominium Consultation

AREA is proud of the consultation we've participated in with Service Alberta on condo regulation. The province has let us know the condo regulations survey expected to be released for stakeholder feedback soon. Once it is released, participants will have a 30-day window to complete the survey. AREA will inform members when it is released. We urge all AREA members to participate in the survey.

AREA is an active participant in consultation, advocating for the elimination of fees for condo documents.

Real Estate Act Review Task Force

AREA best serves members when members actively participate. In last month's newsletter, we asked members of our community to volunteer for the Real Estate Act Review Task Force. We are still looking for members in smaller municipalities. The current Real Estate Act is decades old and will likely be up for review in the next election cycle. AREA has an opportunity to proactively create our suggestions to put before government, ensuring REALTORS® have a clear voice when the act is reviewed.

We know this is an area that is particularly specialized, however, it is crucial to the future of our industry. If this is a fit for you as a volunteer, contact the AREA team at advocacy@albertarealtor.ca with your resume and a brief letter highlighting your interest.



AREA Member Profile

Kevin Schropfer of ReMax Real Estate Central Alberta gives his clients 100%, whether in his real estate business or in his volunteer roles. Kevin is a volunteer and director with the Lending Cupboard in Red Deer, AB. The mission of the Lending Cupboard says it all, "to provide medical equipment to enhance quality of life by maintaining mobility, independence and dignity." Unique to Canada, the Lending Cupboard lends medical equipment to all those who require it in Red Deer and surrounding area. The Lending Cupboard began 10 years ago, lending out 400+ pieces that first year. Today, they lend out more than 15,000 a year.

Much like his real estate business, Kevin understands the need for growth. He currently chairs the Building Committee to support the Lending Cupboard's Capital Campaign to establish a larger facility. Kevin is proud to serve on a team of mighty volunteers to support Central Albertans when they need it most. You can find out more about the Lending Cupboard at www.LendingCupboard.ca. We're proud to support you Kevin!

Do you have a hobby, volunteer gig, or side hustle that you want to tell the world about? AREA not only wants to hear about it, but we want to share it with all of our members! Contact communications@albertarealtor.ca.



Market Report

Each month AREA produces a Market Report snapshot of real estate in Alberta.

[Click here to view April's market report online.](#)



Comments

Feedback or editorial requests can be sent to communications@albertarealtor.ca