Legal/CPE Ethics Programs = 8.5 hours November 4 – November 8, 2018

| Name of Ethics Programs | Additional Descriptions | Date/Credit Hour Requested |
|---|--|--|
| Pre-Conference Workshop - Setting the | An invaluable, interactive discussion with a | 11/5/18 6:30 am – 8:00 am |
| Stage: An Interview with Judges about the | presiding probate judge and a former | ODE 1 1541 |
| Dangers and Difficulties of Wealth Transfer at Death and Ethical Considerations | presiding probate judge (now mediator) into | CPE – Legal Ethics |
| at Death and Ethical Considerations | what really goes on behind the bench and during a mediation. Learn first-hand why | 90 minutes |
| | certain cases are very difficult to settle and | 50 minutes |
| | why outcomes during this process can be very | SPEAKERS: |
| | uncertain. The interview will be conducted by | David J. Cowan, Judge |
| | an experienced attorney who will identify a | Los Angeles County Superior |
| | multitude of wealth transfer issues at death so | Court |
| | wealth transfer advisers can better advise | |
| | their clients about the obstacles, ethical considerations and dangers that may arise | Arnold H. Gold, Judge, Retired Alternative Resolution Centers, |
| | when engaging in a mediated and/or court | LLC |
| | process. | LEG |
| | | Laura A. Zwicker, Attorney |
| | | Greenberg Glusker Fields Claman |
| | | & Machtinger LLP |
| Historia Indiana Pacific and Property | TIL: | 11/5/19 10:00 - 11:00 |
| Unique Issues, Pitfalls and Potential Nightmares for Individual and Professional | This presentation will discuss the implications of trusts holding closely held | 11/5/18 10:00 am- 11:00 am |
| Fiduciaries Holding a Closely Held Business | business interests, including the conflicts of | CPE – Legal Ethics |
| and Ethical Considerations | interests and the competing duties of a | er z zegu zimes |
| | fiduciary to its beneficiaries as compared to a | 60 minutes |
| | corporate officer to the business, and what | |
| | ethical and practical problems wearing both | SPEAKER: |
| | hats might cause. Explore the complexities arising when fiduciaries hold interests in | Jeremiah Doyle, Senior VP BNY Mellon Wealth Management |
| | closely held entities, particularly the | BIN I Mellon Wealth Management |
| | differences between holding minority | Stephanie Loomis-Price, Attorney |
| | interests and holding controlling interests. | Winstead PC |
| | This presentation will also include practical | |
| | implications, in the context of discussion of | Michael Yi, Managing Director |
| | cases from across the country. | Newport Valuations |
| The Wealth Transfer Intersection and | Tax, financial and estate planning are | 11/6/18 1:30 pm – 2:30 pm |
| Conflicts: Your Role as Trusted Advisor | fundamental to transferring assets to | |
| | beneficiaries. Just as important, and often | CPE – Legal Ethics |
| | overlooked, is the preparation of children and | |
| | grandchildren to receive wealth and the ethical responsibilities and ethical conflicts | 60 minutes |
| | that come with it. This session explores ways | SPEAKER: |
| | wealth transfer advisors can help families | Joseph Bui, Vice President |
| | prosper and thrive from generation to | Fidelity Charitable |
| | generation. Topics include recognizing and | |
| | addressing the challenges and conflicts of | Joline Godfrey, Author |
| | successfully transferring wealth to next generations, leveraging strategies to create | Raising Financially Fit Kids |
| | family legacy, and using charitable giving as | Lisa D. Snyder, Attorney |
| 46 | a pathway to enduring family harmony and | Legacy Strategist |
| | unity. | First Republic |
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| Going Off the Rails: How To Deal with Difficult/Uncooperative Clients | Isn't it great that all of our clients listen to everything we say, follow our advice exactly, stay out of trouble, pay us the moment they receive the bill, and are delighted with our service? Well, we can dream, can't we? This workshop will consider the practical, legal, and ethical issues that can arise when a client appears to be veering off course, or actually does so, whether deliberately or not. The discussion will include situations in which the client is a trustee or other fiduciary. As Wealth Transfer Advisors, we have duties to our clients, but we must also protect our reputations, practices, and financial wellbeing. | 11/6/18 2:30 pm-3:30 pm CPE – Legal Ethics 60 minutes SPEAKER: Arnold H. Gold, Judge, Retired Alternative Resolution Centers, LLC John T. Rogers, Jr., Attorney Rogers Trust Law |
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| Challenging Mom or Dad's Wishes before They Die Can Be Risky Business | When financial and healthcare decisions lead to conflict between and among elderly parents and their children, the decision to initiate ligation is often fraught with risk. Fractured families, costly attorneys' fees, ethical considerations and the potential for a disinherited litigant must be weighed against the potential benefits of initiating litigation during a parent's lifetime, particularly in elder abuse situations, where the capacity of an aging parent is in question, or where post-death litigation is inevitable. This session will examine common scenarios triggering pre-death litigation, the propriety of doing so, risks and benefits of initiating a pre-death contest, and other pre-death litigation, and trends across the country. | 11/7/18 9:15 am— 10:15 am CPE — Legal Ethics 60 minutes SPEAKER: Robert Barton, Attorney Holland & Knight David J. Cowan, Judge Los Angeles County Superior Court Vivian L. Thoreen, Attorney Holland & Knight |
| The Ever-Evolving Ramifications of Joint Spousal Trusts | Joint spousal trusts have been a staple of the wealth transfer practice in community property states for decades. With the advent of portability and higher estate tax exemptions, the use of joint spousal trusts is growing in common law states. In addition, ten states (from Virginia to Hawaii) with tenancy by the entirety laws have implemented "qualified joint spousal trust" statutes, which allow the use of revocable trusts with continued creditor protection. The session will compare and contrast all of these techniques and discuss the ethical considerations thereunder. | 11/7/18 2:30 pm – 3:30 pm CPE – Legal Ethics 60 minutes SPEAKER: Robert Kirkland, Attorney Kirkland Woods & Martinsen Susan von Herrmann, Attorney Perkins Coie LLP |
| The New Frontier in Fiduciary Litigation: Contingency Fee Arrangements | A discussion of the increasing practice of using contingency fee arrangements to represent trustees, executors, and beneficiaries who otherwise do not have the financial means to pay for legal services on an hourly basis. This topic explores who can use contingency fee arrangements, how contingency fee agreements are typically structured, how they can be effectively used in trust, will, and estate litigation, and the practical and ethical implications and potential conflict of interest for professionals and their clients. | 11/7/18 2:30 pm—3:30 pm CPE — Legal Ethics 60 minutes SPEAKER: Stewart R. Albertson, Attorney Albertson & Davidson LLP Keith A. Davidson, Attorney Albertson & Davidson LLP |
| Family Dynamics and Intergenerational Conflict: Preserving Family Wealth and Harmony | Under the hard glass of the "money magnifier", the unique qualitative issues and challenges of wealth in families come to the forefront. This presentation highlights some practical tools to help wealth transfer advisors navigate the sometimes rocky landscape, including understanding money beliefs and associations; fundamentals of trust beneficiary communications, designing family meetings, drafting family mission statements, ethical considerations, and other tools for advisors working with financial families. | 11/7/18 4:00 pm—5:00 pm CPE – Legal Ethics 60 minutes SPEAKER: Joline Godfrey, Author Raising Financially Fit Kids Susan P. Rounds, Attorney Director Deutsche Bank Trust Company Americas |