



**2019 AAR DP & FC CONFERENCE
HILTON HOTEL DOWNTOWN
OMAHA, NE
JULY 8TH, 9TH, AND 10TH**

Suppliers and Vendors:

Last year in Nashville, TN an excellent Damage Prevention & Freight Claim Conference was put together by Kelly Smith, Tom Feltault, and everyone involved, including the suppliers and vendors. Thank you for all of the continued support which allows the conference to be so successful.

This year, the conference theme is "**Where East Meets West**". Ms. Susana Lizcano with the Union Pacific Railroad will be leading the way as Chairman. Susana has chosen an excellent location for this year's conference to take place. From a very informative and educational business agenda to an outstanding location in Omaha, NE, this year's conference will be outstanding.

The networking events will tee off with the golf tournament on Monday, July 8th at the Quarry Oaks Golf Club. The welcome reception on Monday night will be held at The Durham Museum. Making its home in one of Omaha's most unique treasures, Union Station, The Durham Museum offers beautiful architecture blended with memories of a time gone by. The reception will feature great food and drinks, good conversation and a relaxing atmosphere that should prove to be an enjoyable time for all. The spouse/guest activity is planned for Tuesday, July 9th. Attendees will take a guided tour of the TD Ameritrade Baseball Park; annual host of the college baseball World Series. Next, guests will enjoy a delicious lunch in a private room at Upstream Brewing Company, located in the Old Market. After lunch, guests will have the chance to explore the Old Market and all it has to offer.

This year's conference will again include the Supplier / Vendor Reception and Trade Show on Tuesday evening, July 9th. All sponsoring suppliers and vendors are invited to exhibit during the trade show. The reception and trade show will be in a large ballroom at the CHI Health Center Omaha, connected to the hotel, with plenty of space to accommodate everyone. All conference registrants and their family members are welcome to attend. As always, a variety of excellent food, drinks and dessert will be provided.

The railroads are a very important customer to all of us and they represent a significant portion of our business. Our generous support for this conference must continue as it conveys a strong message from each of us that we recognize the value we get from our rail partners.

We will continue to recognize your level of contribution based on three tiers as follows:

GOLD CLUB: Any company who supports this year's conference by contributing \$3,200 (USD) or more.

SILVER CLUB: Any company who supports this year's conference by contributing \$2,500 to \$3,199 (USD).

BRONZE CLUB: Any company who supports this year's conference by contributing \$1,800 to \$2,499 (USD).

All sponsors will have their company name acknowledged in the following ways: during the opening ceremonies by our moderator, prominently displayed throughout the conference, and on conference communications. The delegates representing your company will be recognized on their name badges designating the level of your company's sponsorship for the conference. Your company deserves recognition as a gold, silver, or bronze sponsor at all times during the conference.

All 2019 GOLD Sponsors will be invited to participate in the Planning Committee Meeting for the 2020 conference. The Planning Committee creates the agenda for the upcoming year's conference. This a great opportunity to help shape the future conference.

It is your generous support that maintains the elegance and class of this conference. Everyone has acknowledged and is grateful for the financial support of the suppliers and vendors which allows this great event to take place.

Attached is the sponsor form outlining how to make a contribution to this year's conference. Please complete the form and mail it back with your company contribution.

Please mail your completed form and your check no later than June 21, 2019 to:

MGM Marketing, Inc.
Attn: Pat Gibbs
12732 S. Pflumm Road
Olathe, Kansas 66062

Thank you again for your generous support.

Pat Gibbs

P.S. For specific questions regarding company sponsorship, please contact me at:

pgibbs@teammgm.com